



VORTEX OF CHANGE

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LIVING IN A WORLD OF CHANGE

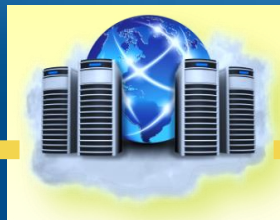
- By the end of 2017 2/3rd of Global 2000 CEOs will have Digital Transformation at the center of their corporate strategies.
- By 2018 1/3 of businesses in the top 20 in every industry will be disrupted by digitally transformed competitors.
- 45% of the companies in the F500 10 years ago are not there today.
- S&P 500 – 52% have turned over in past 20 years.
- Average age of a company used to be 60; by 2020 it will be 12 years old.
- 50% of the workforce will be millennials by 2020.
- The work of as many as 140 million knowledge workers will be done by cognitive robots over the next 10 years



Data Driven



Smart World



On-Demand



Trusted



Connected Experience



Innovative Workforce

CAUGHT IN THE VORTEX...?

DIGITAL DISRUPTION

BUSINESS EFFICIENCY
& AGILITY

DATA: TRUST, PRIVACY,
SOVEREIGNTY

INNOVATION: NEW
ECONOMY BIZ MODELS

MACRO ECONOMIC
EFFECT

GROWTH
ENABLERS/
INHIBITORS



CAUGHT IN THE VORTEX...?

DIGITAL DISRUPTION

CITIZEN EXPECTATIONS

DATA DRIVERS
PRIVACY/SECURITY

ECONOMIC REALITIES

POLICY AMPLIFIERS

INNOVATION

GROWTH
ENABLERS/INHIBITORS



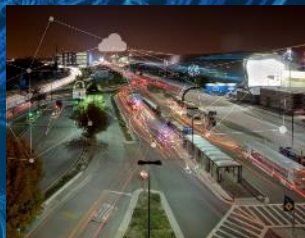
THE INNEVITABLE SHIFT TO DIGITAL



Data Driven
(Big Data)



Transform Govt/Business with
Trusted, Real-time Data



Smart World
(IoT)



Drive operational excellence and
revenue via extended insights



On-Demand
(Secure Cloud)

Reduce IT/ Operational Technology
Cost; Increase Agility



Trusted
(Security)



Reduce business risk and protect
brand value with security and privacy



Connected Experience
(Perceptual Computing)



Win and retain customers with
stunning connected experiences



Innovative Workforce
(Business Client)

Ignite innovation and productivity
Through Transformed workplaces

QUESTIONS

What are you doing differently compared to last year?

Who is leading the charge? IT, Departments, combination of both? Are you all on the same page?

Are you embracing any of the new economy business models (Sharing, Circular, Co-creation, Lifestyle/Experience)?

Are you shifting to an E-Govt model? If so what hurdles are you encountering? Cultural, organizational, technological, social, political, others?